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## **NEWSFLASH March 2008**

### **An ongoing success story**

Another very productive year of activity has ended for FAI rent a jet, with over 600 medical evacuations carried out. The total distance flown by our aircraft was in the vicinity of 4 million kilometers which amounts to nearly 100 round the earth trips, and our teams have flown to distant destinations such as Sydney, in Australia, Belo Horizonte (Brasil), Tokyo (Japan), Atlanta (USA), or Beijing (China). These figures have confirmed the status FAI had reached in recent years as one of the Top 5 companies in this field worldwide.

### **A new operations headquarter**

In order to optimize the planning of individual medical evacuation missions as well as the related client interactions, the professional team of flight dispatchers and customer service executives has been constantly built up. The need to handle a yearly volume of 8000 flight service requests and 600 actual medical evacuations made a separation and a specialization of activity sectors necessary. This is why we moved the entire operations centre in mid-January to new premises near the FAI hangars at Nuremberg airport.

Four newly designed workstations fully equipped with state-of-the-art communications technology are available in the present operations headquarter, as well as additional space for meetings and briefings. This will allow, in addition to the standard staffing of one flight dispatch specialist and customer service executive, to in the future add two more staff persons to meet the increase in service requests and medical evacuations during peak periods during the high season. New offices have also been designated within these new spaces for the whole management team, thereby maintaining the necessary proximity to the operational activities.

### **A significant expansion of the fleet**

In order to meet the steady increase in the need for air ambulance flights and the expectations of our clients about a reasonable availability, FAI's jet aircraft fleet has already been increased continuously in recent years. With the arrival in Nuremberg for a technical overhaul and equipment installation at the end of January of an additional Lear 35A, and the commissioning at the end of February of a Lear 60, the fleet will grow to a total of 8 aircraft. This means that the FAI fleet will now be made up of three Lear 35A, four Lear 55, and one Lear 60. While two of the Learjet 55 will remain at the service of the peacekeeping forces in West Africa, the Athens based Learjet 60 will provide a mix of air ambulance and executive jet services. The remaining five aircraft stationed at Nuremberg are fully dedicated to worldwide air ambulance duties.



### **Highly specialized medicine**

At the end of 2007, FAI conducted, in cooperation with the Freiburg University hospital, its first patient transfer flight with an intra-aortic balloon pump. The specialized team transported the patient safely and without complications from southern Italy to Trieste.

**Fast – Safe - Reliable**